

Trade Deals & Clean Energy: So Uncle Sam, what's in your hat?

What is Best for Africa?



#WiBA

#4

HOUSE RULES

1. Keep your camera turned off.
2. Keep your mic turned off.
3. Ask questions on the chat.
4. Answers to addressed during Q&A at end.
5. Send us feedback : source@renewablesinafrica.com
6. ENJOY YOURSELF!!

TABLE OF CONTENTS

1. What is Renewables in Africa?
2. Trade Deal
3. History of US-Africa trade relations
4. Pre-AGOA
5. AGOA
6. Power Africa
7. New US Policy
8. Conclusions

TABLE OF CONTENTS

1. What is Renewables in Africa?
2. Trade Deal
3. History of US-Africa trade relations
4. Pre-AGOA
5. AGOA
6. Power Africa
7. New US Policy
8. Conclusions

WHAT IS RENEWABLES IN AFRICA (RIA)?

As Clean Energy Engineering Consultancy:

- ✓ **Technical advice** to project developers and power consumers.
- ✓ **Market insights & business intelligence** to investors.
- ✓ **Brokerage and routes to markets** to clean energy companies.

As Media platform:

- ✓ **Promotion and awareness building** about Renewable Energy to businesses and general public.

WE  RiA



HOME ABOUT SERVICES PARTNERSHIPS UPCOMING EVENTS FEATURED IN GALLERY CONTACT

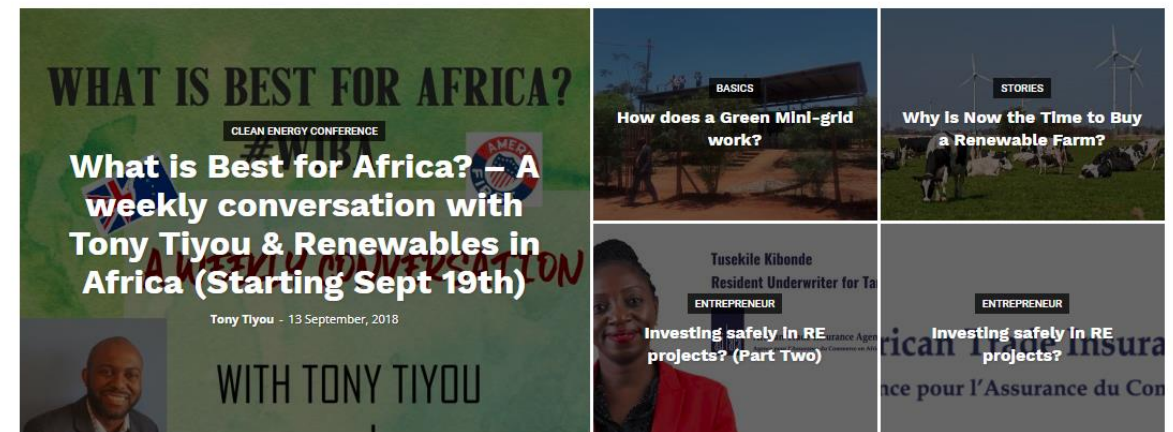


TABLE OF CONTENTS

1. What is Renewables in Africa?
- 2. Trade Deal**
3. History of US-Africa trade relations
4. Pre-AGOA
5. AGOA
6. Power Africa
7. New US Policy
8. Conclusions

TRADE DEAL

What is it?

A trade deal is a commercial agreement between states concerning their trade relationships.

Trade agreements may be bilateral or multilateral

Why are we looking at US deal?

- USA is Africa's second biggest trade partner
- Where does Clean Energy sit?



Africa's trade volumes in 2015 (US \$)



(Sources: EU, McKinsey, UK DTI)

“US-SSA trade volume was \$39 bn in 2017, with 64% exports from SSA.”

TABLE OF CONTENTS

1. What is Renewables in Africa?
2. Trade Deal
- 3. History of US-Africa trade relations**
4. Pre-AGOA
5. AGOA
6. Power Africa
7. New US Policy
8. Conclusions

US-AFRICA TRADE HISTORY

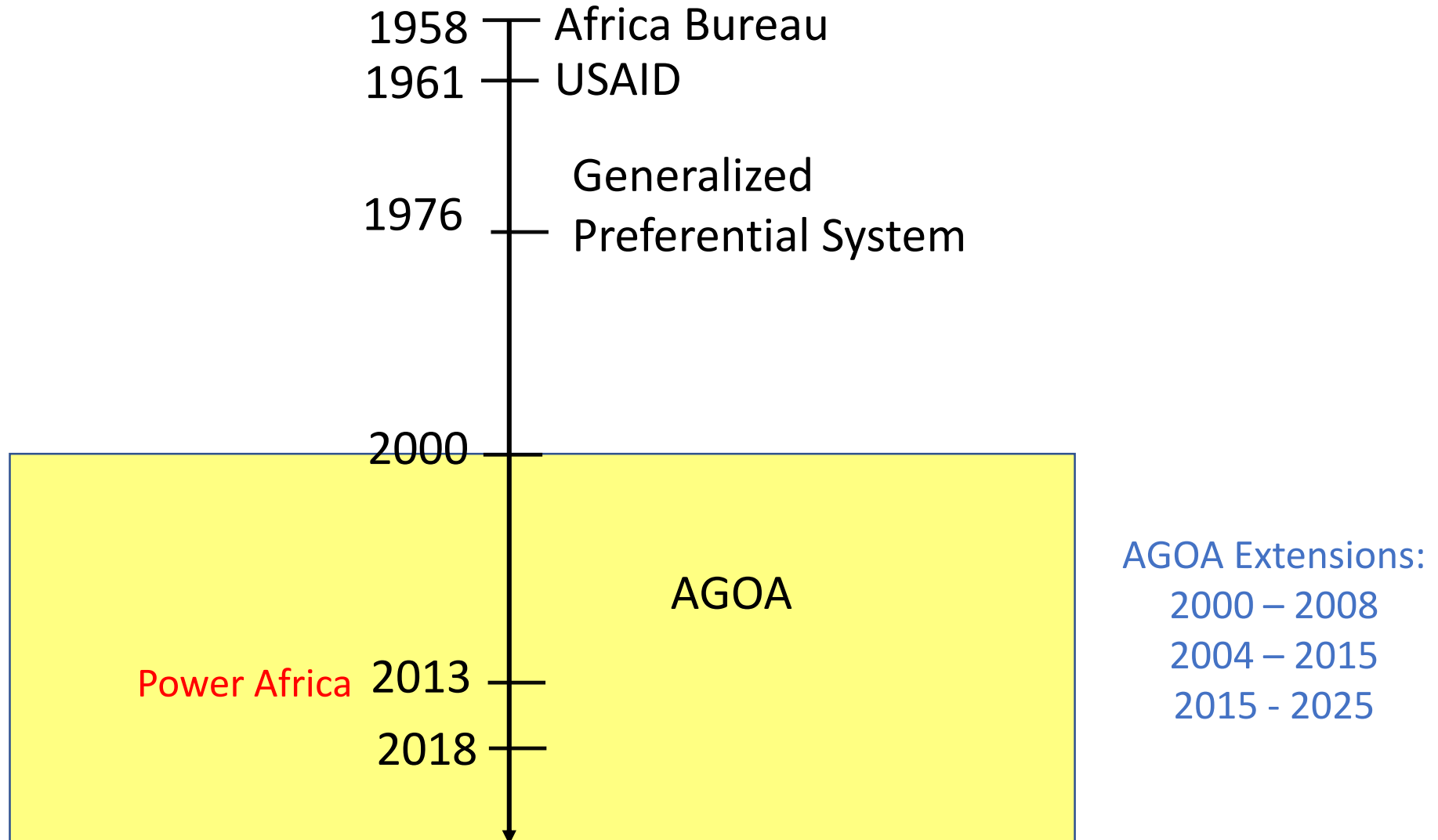


TABLE OF CONTENTS

1. What is Renewables in Africa?
2. Trade Deal
3. History of US-Africa trade relations
- 4. Pre-AGOA**
5. AGOA
6. Power Africa
7. New US Policy
8. Conclusions

- Instituted on Jan 1st, 1976.
- Duty free exports to up to 4,800 products (agriculture, textiles, apparel, travel...) from 129 countries.
- Expired in 2013.
- Re-authorised in 2015 for 30 months.



Clean Energy is non-existent!

TABLE OF CONTENTS

1. What is Renewables in Africa?
2. Trade Deal
3. History of US-Africa trade relations
4. Pre-AGOA
5. **AGOA**
6. Power Africa
7. New US Policy
8. Conclusions

AFRICAN GROWTH AND OPPORTUNITY ACT

- Enacted on May 18th, 2000.
- Extended first in 2004 and then in 2015.
- Combined with GSP, duty free access to 6,500.

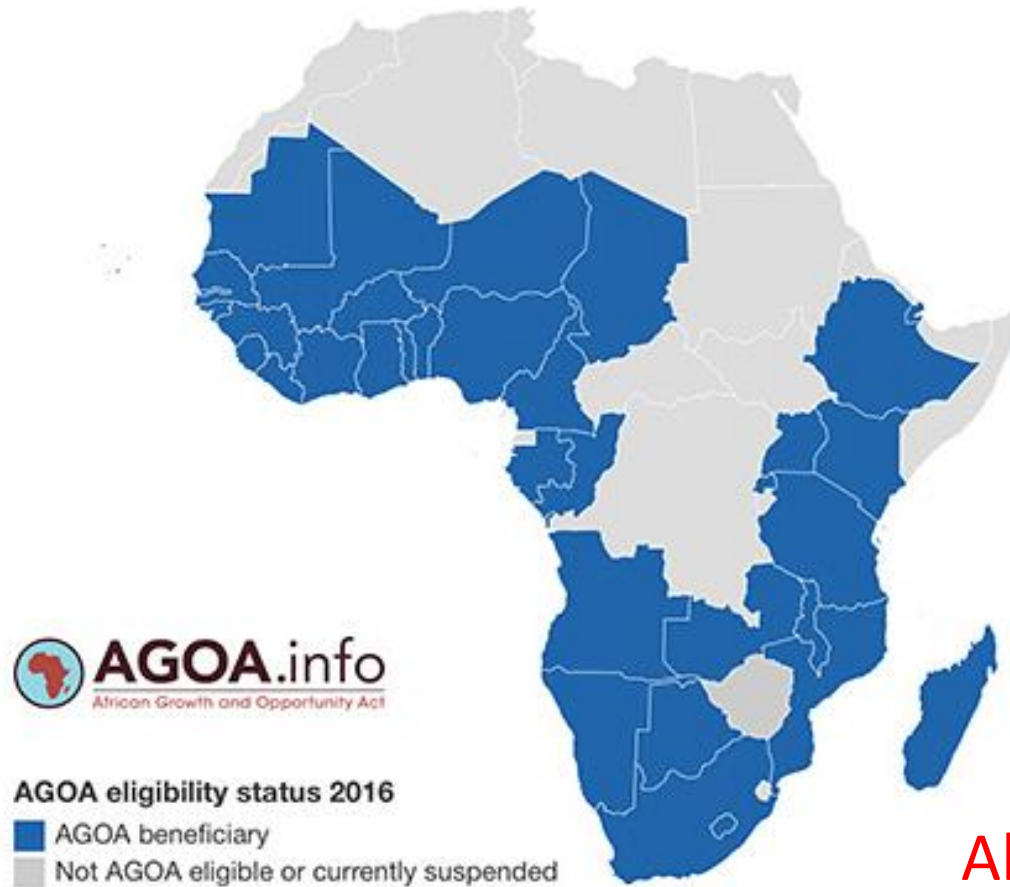
Objective

- Enhances market access to the US for qualifying Sub-Saharan African (SSA) countries.
- Boost trade between US and Africa.



ELIGIBILITY REQUIREMENTS

AGOA Beneficiary Countries



5 Requirements to be eligible:

1. Market-based economy.
2. Rule of law.
3. Poverty reduction.
4. Labor & human rights.
5. International security.

About 40 countries are eligible.

Countries like Zimbabwe, RDC, Eritrea excluded

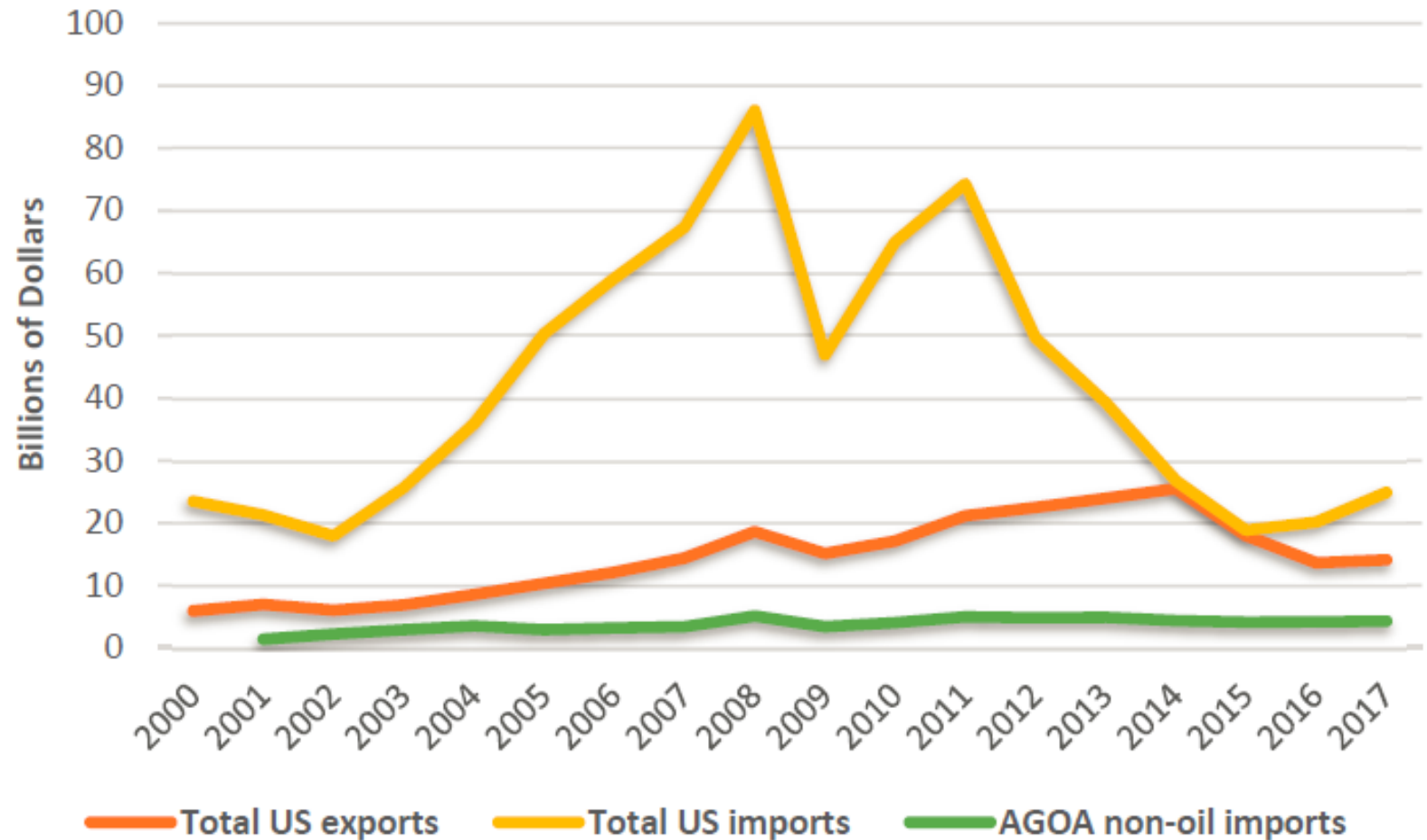
US-SUB-SAHARAN AFRICA TRADE

Top US exports markets in 2017

1. South Africa (\$5bn)
2. Nigeria (\$2.2bn)
3. Ghana (\$886m)
4. Ethiopia (\$873m)
5. Angola (\$810m)

Top African exporters in 2017

1. South Africa (\$7.8bn)
2. Nigeria (\$7.1bn)
3. Angola (\$2.6bn)
4. Cote d'Ivoire (\$1.2bn)
5. Botswana (\$772m)





US Foreign Aid

- \$27.2bn in 2017.
- \$8bn in 2015 managed by Bureau for Africa.
- Initiatives like Power Africa.

Power Africa

- US interagency program.
- Launched in 2013.

CEM

- Global Forum for energy ministers.
- High level policy dialogue.
- Annual Clean Energy policy initiatives.

TABLE OF CONTENTS

1. What is Renewables in Africa?
2. Trade Deal
3. History of US-Africa trade relations
4. Pre-AGOA
5. AGOA
- 6. Power Africa**
7. New US Policy
8. Conclusions

Goal

- Add 30,000 MW of Clean Energy generation.
- 60 million of new connections.

Power Africa Toolbox

Technical assistance, Grants, Transactions support, Loan guarantees, Policy advise...

Record to date (2017)

- 84 Power projects supported.
- 7,300 MW of power generation committed (2000 MW operational).
- Projects worth \$14bn.
- 75% of projects from renewables.
- 10.6 million of new connection.

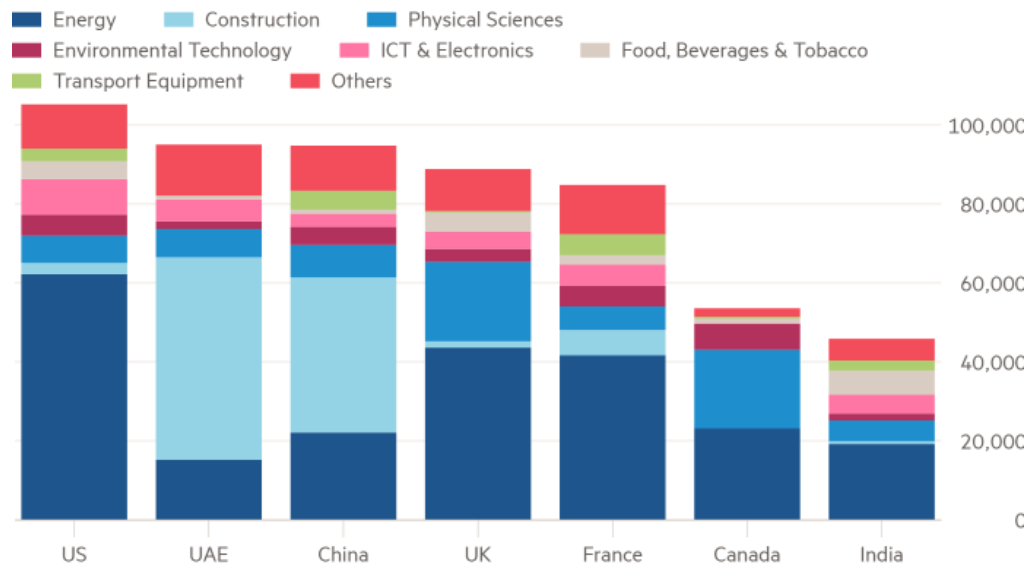
POWER AFRICA'S UNIQUE MODEL



TABLE OF CONTENTS

1. What is Renewables in Africa?
2. Trade Deal
3. History of US-Africa trade relations
4. Pre-AGOA
5. AGOA
6. Power Africa
- 7. New US Policy**
8. Conclusions

Greenfield investment, 2003-June 2018, \$m



Continuation of Obama Policies

- Support of AGOA.
- No additional bilateral agreements
- Support for WTO Trade Facilitation Agreements.
- Containment of China
- Advisory council on Africa

TABLE OF CONTENTS

1. What is Renewables in Africa?
2. Trade Deal
3. History of US-Africa trade relations
4. Pre-AGOA
5. AGOA
6. Power Africa
7. New US Policy
8. **Conclusions**

CONCLUSIONS

1. AGOA is the cornerstone of US-Africa Trade Relationship.
2. Clean Energies policies are from Obama era.
3. No new US policies (for now at least).
4. Post-AGOA reflexions have started (To protect US competitiveness versus EU, China).
5. Africa Continental Free Trade Area (AfCTA) could be a game changer.

WHAT'S ON WITH RIA (2/2) ?

- Cost of Capital Survey in collaboration with Grant Thornton LLP available soon.
- Collaboration with Energy Jobline for skills shortages survey completed. Working on report.
- Working on Offgrid project in East Africa
- Engaged in WtE project in Philippines
- More....



The banner features logos for GETI (Global Energy Talent Index), RENEWABLES IN AFRICA, airswift (TRUSTED WORLDWIDE), and energyjobline. The central text reads: "WHERE AND WHEN WILL SKILLS SHORTAGES HIT HARDEST? TAKE THE GETI SURVEY FOR A CHANCE TO WIN". The background is dark blue with a network of glowing nodes and lines. In the bottom right corner, there are images of a smartwatch and a pair of headphones.

NGUE PELO (THANK YOU) !!

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